



SYSTEM FOR MONITORING
PRODUCTION LINE PERFORMANCE



INDREK JAAL

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PROBLEM

- 20%- 50% productive time lost every month
- Only custom made monitoring solutions
- Deployment takes a long time (3-6 months)
- Expensive to deploy (10 000€-100 000€)
- Internal IT infrastructure needed





SOLUTION

- Deployment in 30 minutes
- Standard solution
Instant alerts from production line based on your rules
- Customer gain upto 70% of worktime
in 3-6 moths
- Investment FREE!
Gives the oppourtunity for fast deployment and instant results
- Access from anywhere and any device
Real time feedback



TECHNOLOGY

PRODUCTION > CLOUD > ANALYTICS

- Latest microcomputers

- Cloud

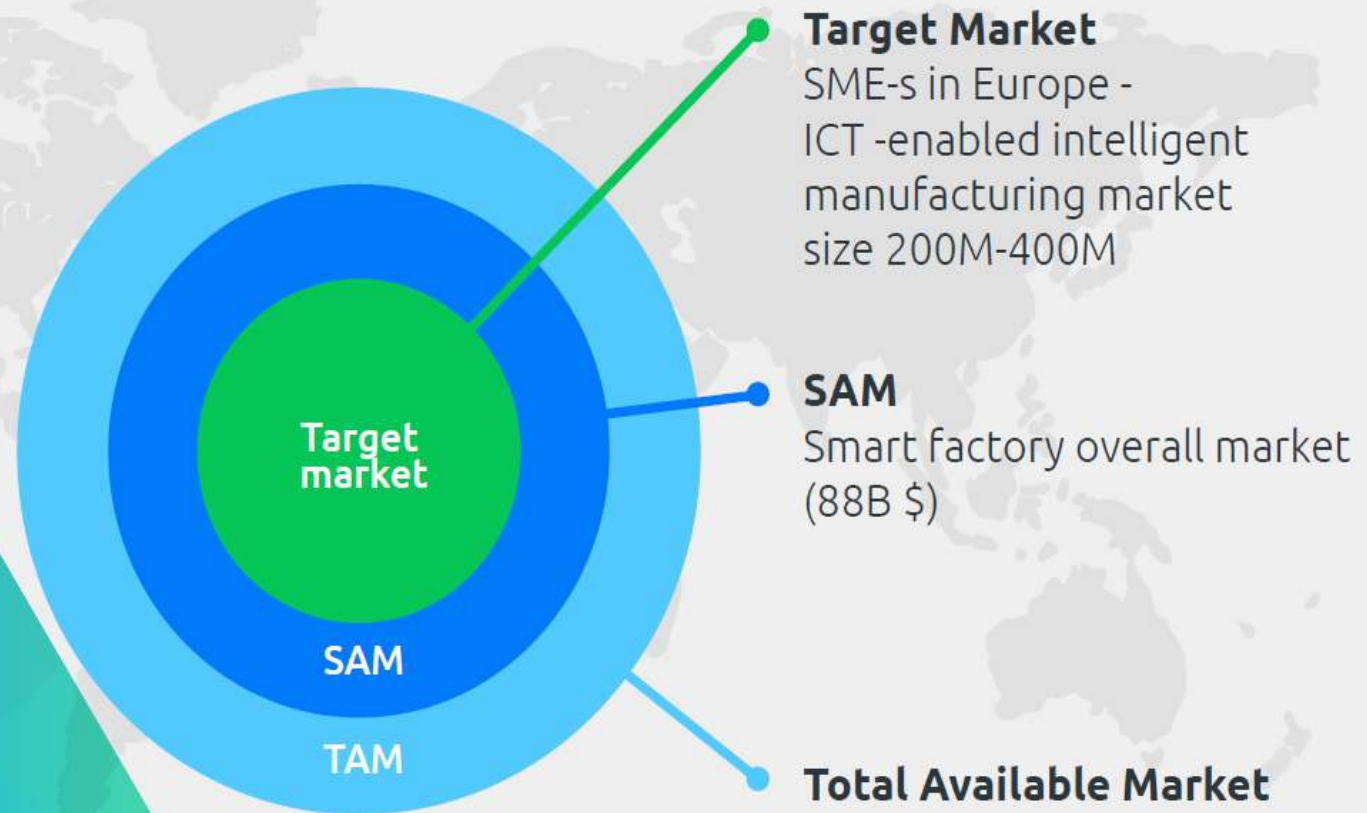
- Intuitive user interface

- WIFI

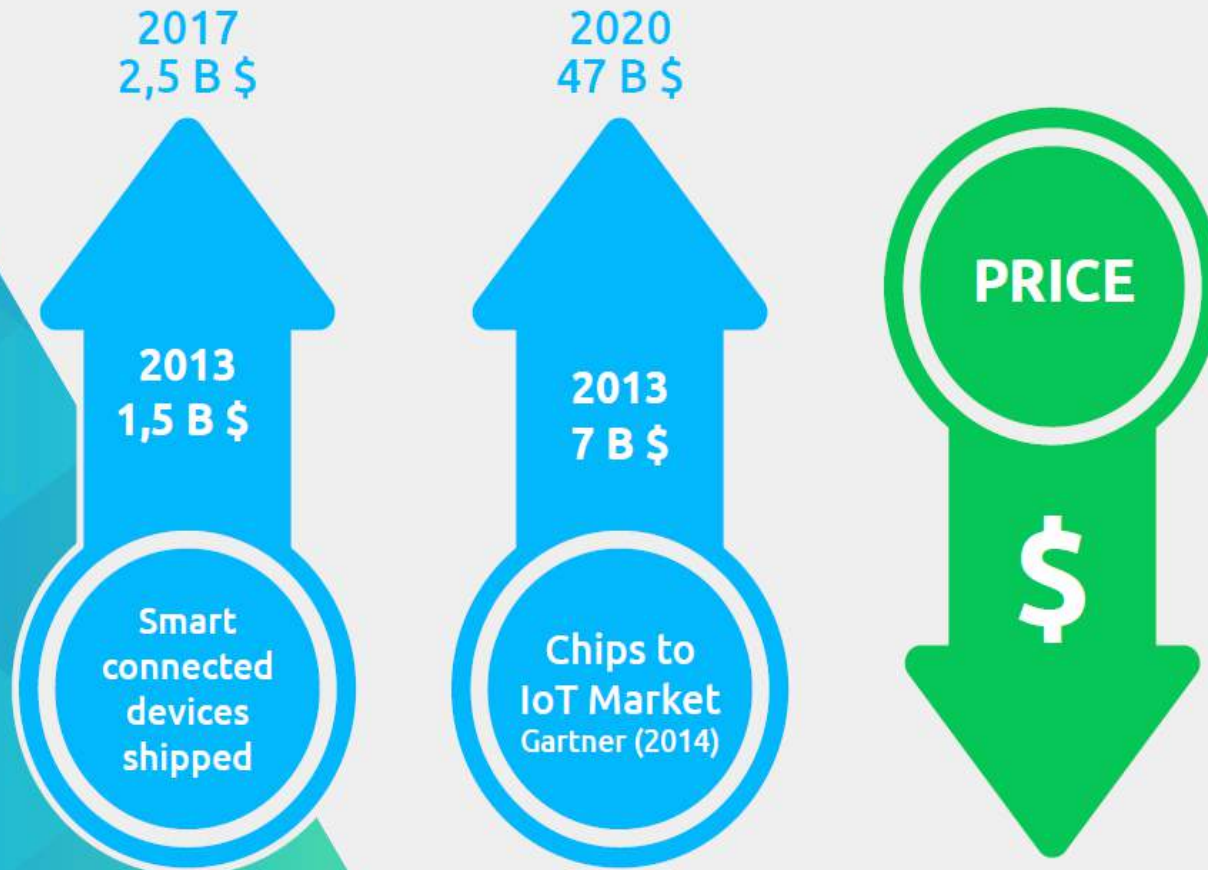
- Modern sensors



MARKET OPPORTUNITY



WHY WE CAN



COMPETITIVE ADVANTAGE



PRICE



SPEED



RESULTS

PROVIDER	INVESTMENTS	SUBSCRIPTION BASED FEE	INVESTMENT FREE	SENSORS PER DEVICE	CUSTOM REPORTS BASED ON SEVERAL SENSORS	SHOPFLOOR MODULE	ACCESSIBLE FROM ANYWHERE
MONNIT	N/A	✓	✗	1	✗	✗	✗
EVOCON (EST)		✓	✗	4	✗	✓	✗
LINEMETRICS (AUT)	400 K/€	✓	✗		✗	✗	✓
FORCAM GMBH		✗	✗	4	✓	✓	✗
GLOBALREADER	75 K/€	✓	✓	4	✓	✓	✓

ROADMAP

- Break-even by the end of the year, before scaling further
- Bigger picture

STEP
1

Get Data - sensors and Black Boxes -
in progress



STEP
2

Analytics platform development -
in progress



STEP
3

Business intelligence based
on proactive algorithm



TEAM - CORE COMPETENCY



INDREK JAAL



MARKO PRAAKLI



KRISTO KÕIV



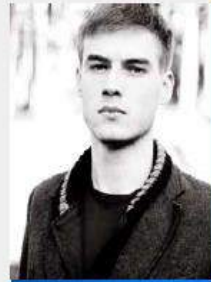
VEIKKO KALMUS



ULRICH PAAR



RAIDO PIKKAR



MARTIN
KALLASVEE



KERT KALJULA



ALEKSANDER
TÕNNISSON

StartUp kogemused

- Esimese kliendi on olulised
- Klient on parim õpetaja
- Investeeringud, kiirendid, fondid, VC, äriinglid
- Vali investoreid
- Oma ideed tuleb müüa nii klientidele kui ka investoritele
- „Pildil olemine“ on oluline
- B2B äri võtab aega, kuid suhted on pikajalised
- SaaS toimib!



GlobalReader

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